

## SALES FORECAST



### Worksheet # 1

Click or tap here to enter text.

Business Name: \_\_\_\_\_

PRODUCT #1	Month 1	Month2	Month3	Month4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	TOTAL
Number of Units Sold													
Price Per Unit													
<b>Total Unit Sales</b>													

PRODUCT #2	Month 1	Month2	Month3	Month4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	TOTAL
Number of Units Sold													
Price Per Unit													
<b>Total Unit Sales</b>													

PRODUCT #3	Month 1	Month2	Month3	Month4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	TOTAL
Number of Units Sold													
Price Per Unit													
<b>Total Unit Sales</b>													

PRODUCT #4	Month 1	Month2	Month3	Month4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	TOTAL
Number of Units Sold													
Price Per Unit													
<b>Total Unit Sales</b>													

<b>Total Sales</b>													
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- Transfer the **Total Sales** figures in this row to the **Cash Sales and Accounts Receivable** worksheet (Worksheet # 2)